

TUITION RECOMMENDATION COMMITTEE

| 2.24.2021



# Student Tuition Forum: Klamath Falls

Mason Wichmann | ASOIT KF President

Erin Foley | VP Student Affairs

Stephanie Pope | Assistant VP Fiscal Operations

Joanna Mott | Provost

# How the TRC works



## TRC's Role

- TRC analyzes budget, legislative, scholarship, programmatic information and collects feedback on tuition scenarios and options
- TRC weighs different options and input from campus stakeholders and develops a tuition recommendation for ASOIT and the President who in turn recommends tuition to the Board

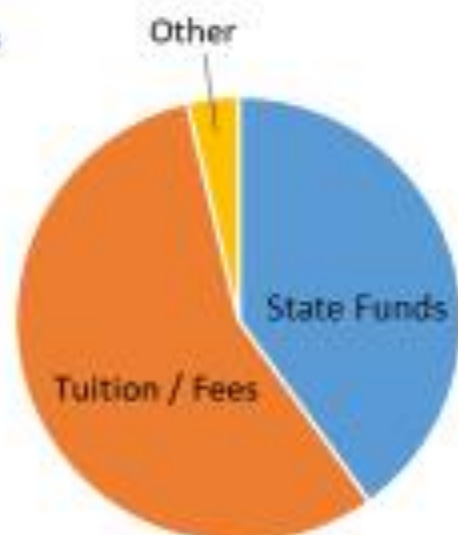
## Guiding Principles

- Consider long-term factors when recommending the single year decisions (important to have a forward looking vision)
- Recognize the importance of affordability for students
- Tuition levels should be developed using data and information, including internal budget, comparator institutions, and external cost indices.
- Ensure we maintain the current service level, quality and support that Oregon Tech provides to students.

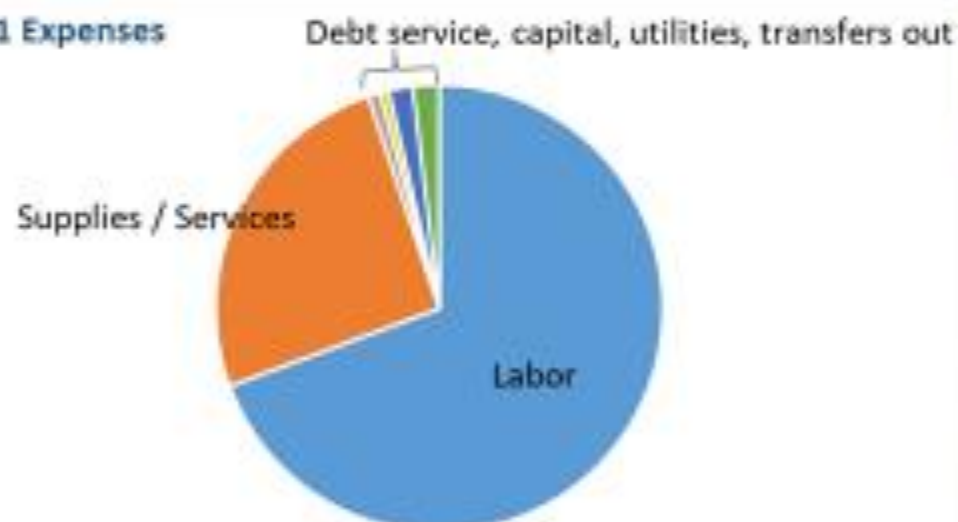
# Revenue & Expense Overview



FY21 Revenues



FY21 Expenses

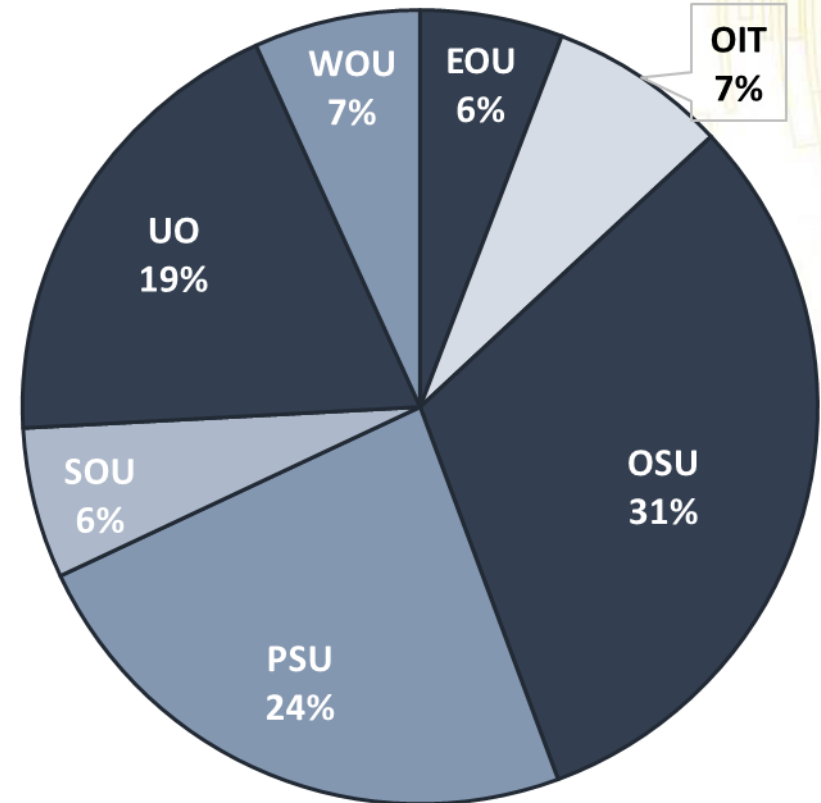


# Public University Support Fund



- The Legislature funds the Public University Support Fund (PUSF) which is split between all seven public universities
- The PUSF splits funding through a funding formula, which includes:
  - # of resident degrees granted
  - # of student credit hours
  - Set asides for engineering, technology and health care programs
  - Support for general operations

Public University Support Fund Distribution

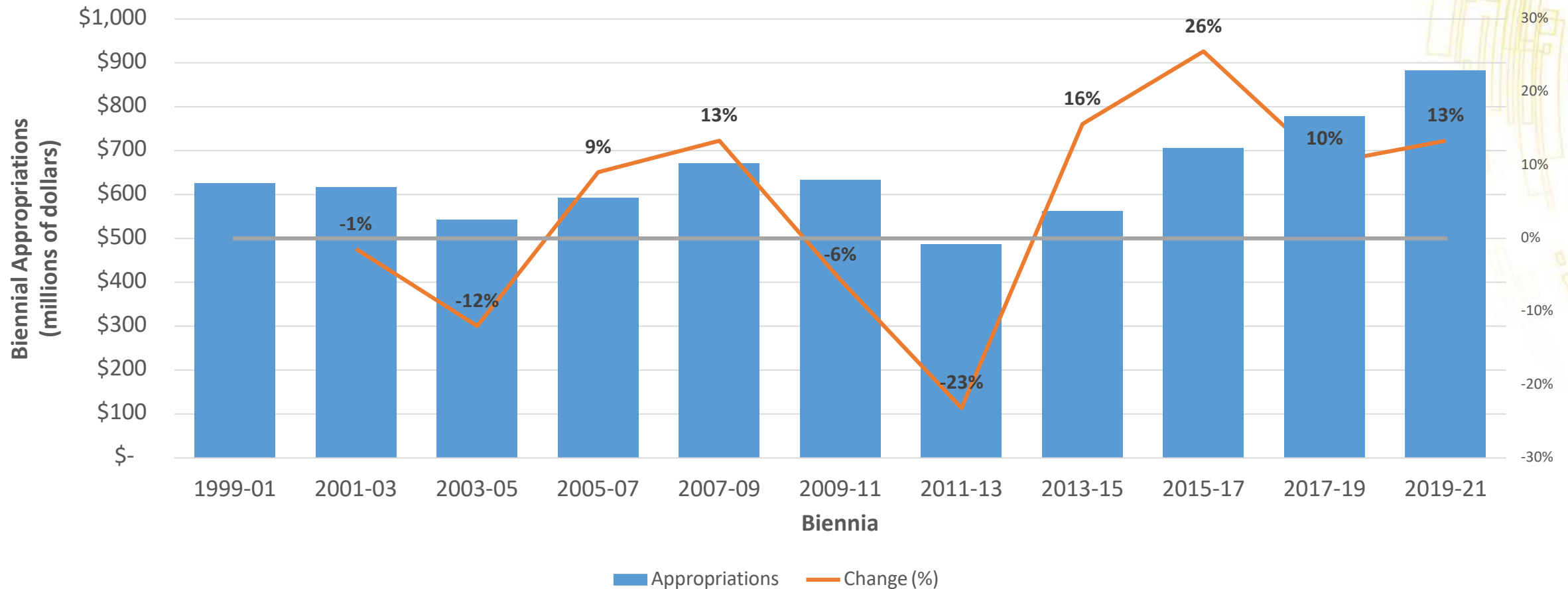




# State Appropriations: Unstable Path



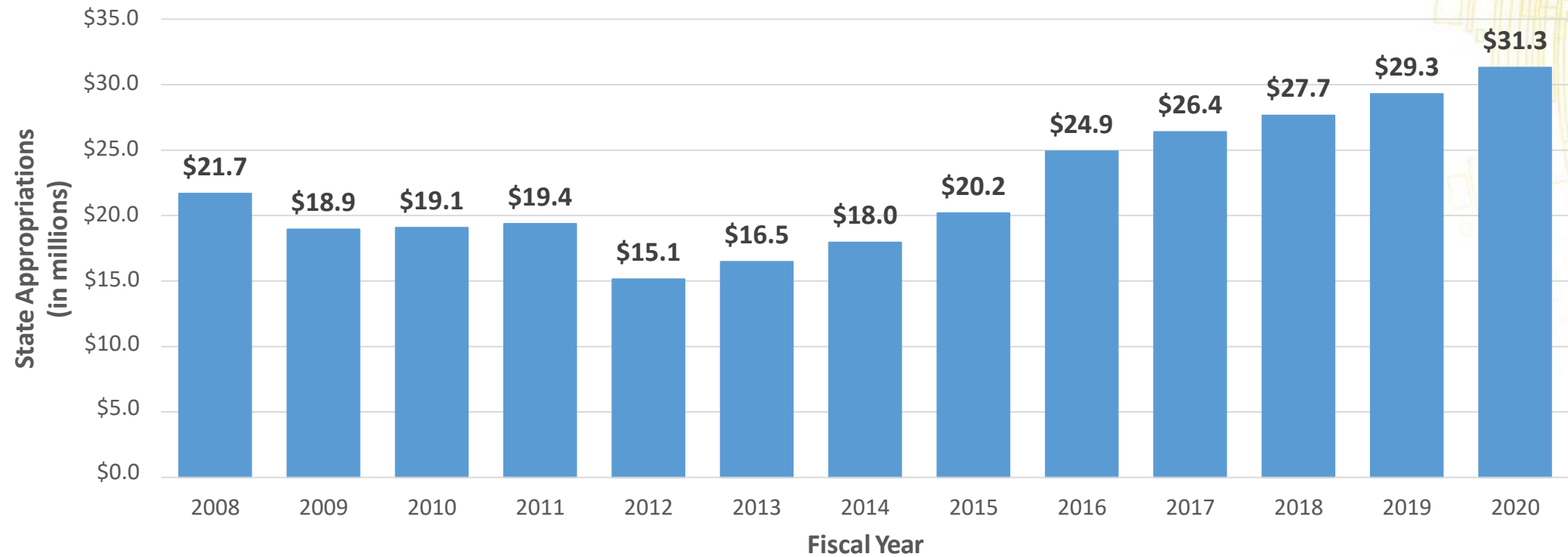
Oregon Biennial Higher Education Appropriations



# State Appropriations: Institutional Funding History



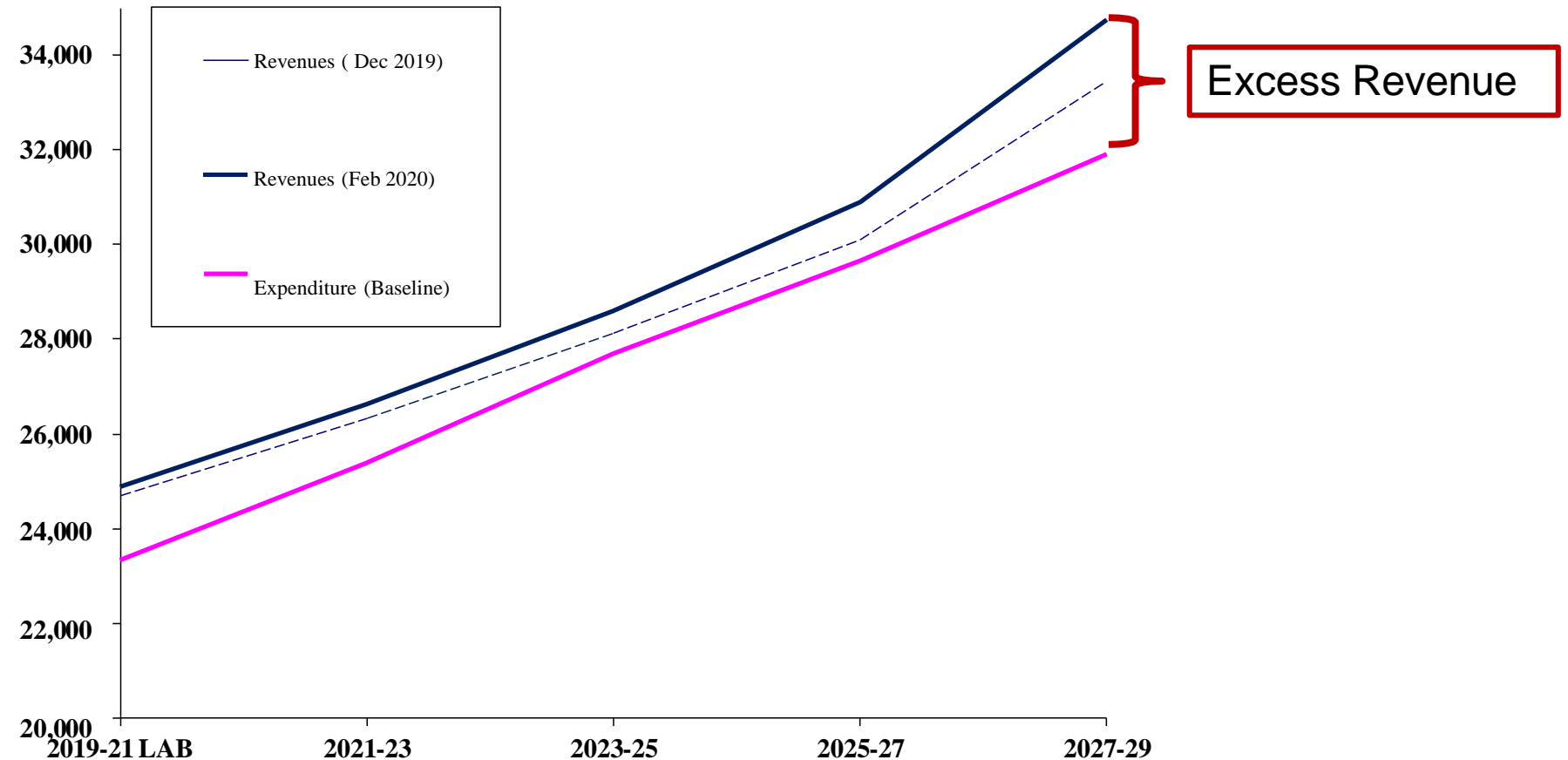
Oregon Tech  
State Appropriations





# Long Term Budget

Baseline Projection with February 2020 Revenue Forecast





# Long Term Budget

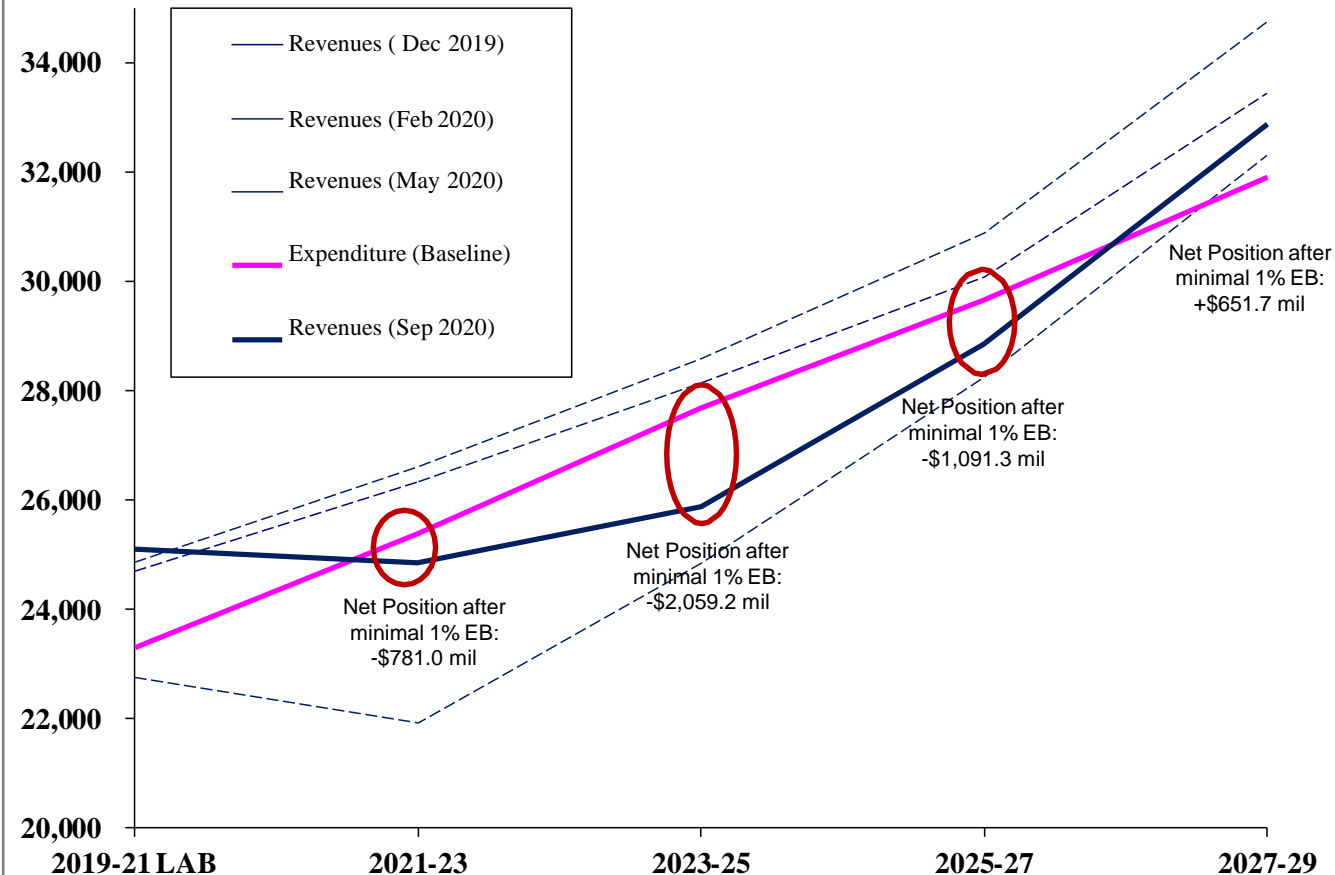
## September 2020 Revenue Forecast

### Not Incorporated:

-Impact of wildfires (revenue or expenses), extended droughts, protests on economic activity and historical in-migration

-Increased social service caseloads

-Increased Medicaid utilization matching unemployment growth



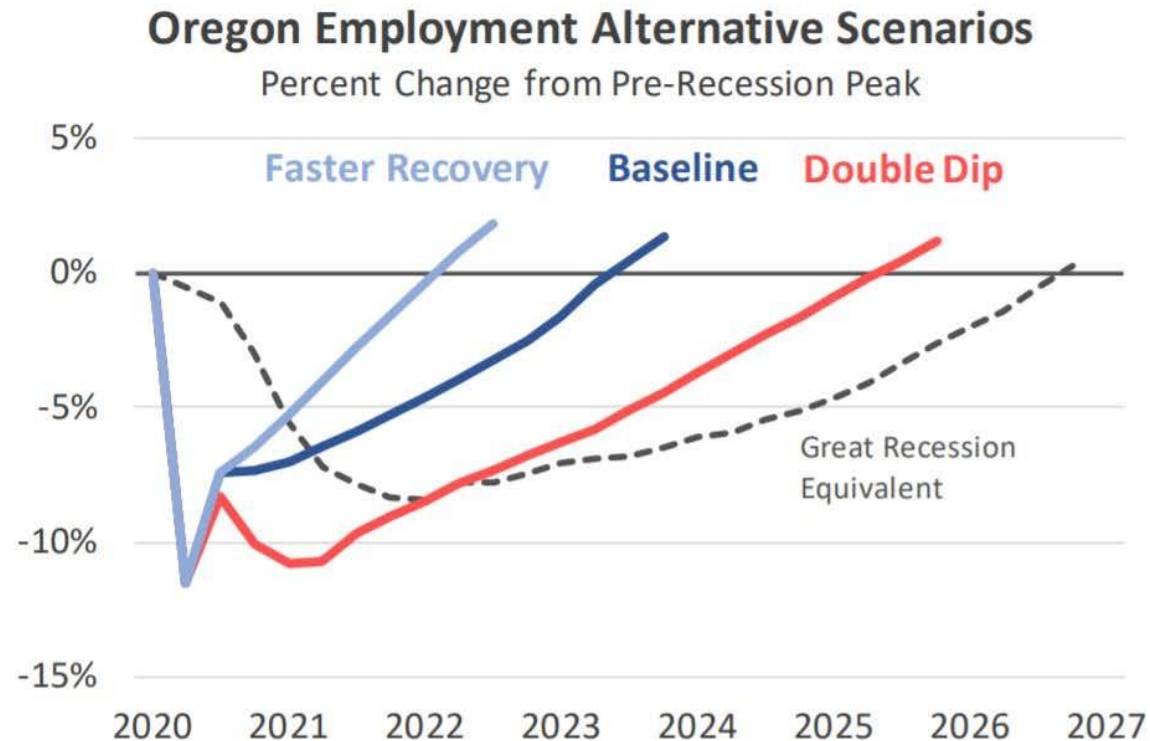


# Revenue Forecast: Alternative Scenarios



Sep 2020

## Alternative Scenarios



	2020	2021	2022	2023
<b>Employment</b>				
Baseline	-6.0%	0.4%	2.8%	3.7%
Faster Recovery	-5.8%	3.1%	4.9%	3.8%
Double Dip	-6.9%	-2.8%	2.7%	2.4%
<b>Unemployment Rate</b>				
Baseline	8.5%	8.1%	6.9%	5.2%
Faster Recovery	8.6%	6.8%	4.8%	4.1%
Double Dip	9.2%	12.0%	9.2%	7.4%
<b>Personal Income</b>				
Baseline	8.0%	-6.5%	5.2%	5.3%
Faster Recovery	8.8%	-4.8%	5.6%	4.8%
Double Dip	6.6%	-9.2%	4.9%	5.1%

# HECC SSCM Changes: 10.16.20



DRAFT HECC SSCM Changes		
Institution	Change (\$)	Change (%)
EOU	(1,821,459)	-8.7%
OIT	(4,636,078)	-15.8%
OSU	(7,176,360)	-5.3%
PSU	5,331,258	5.3%
SOU	1,514,505	6.7%
UO	5,154,461	6.8%
WOU	1,633,669	6.1%

# HECC SSCM Changes

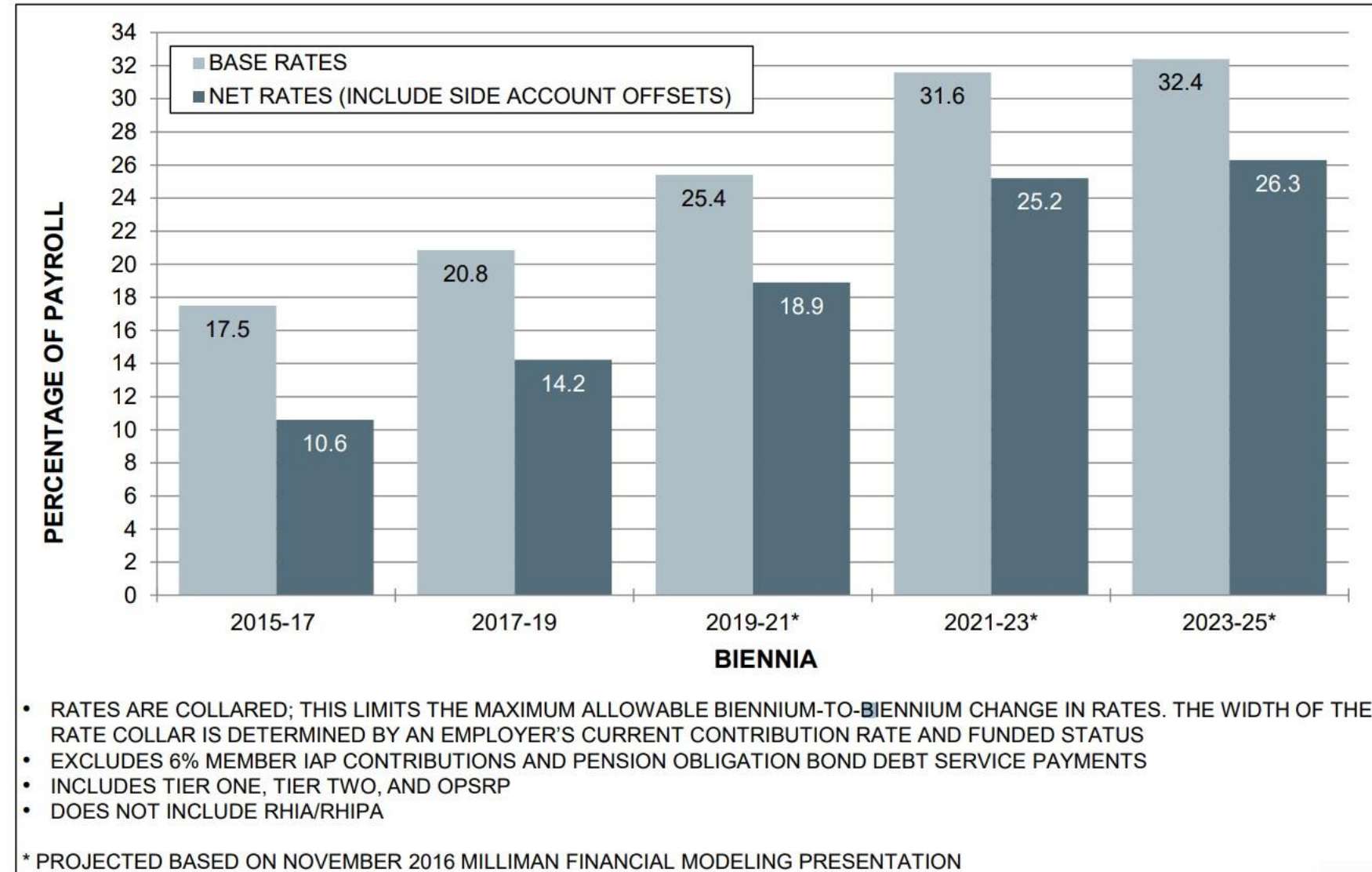


## Total Funding Distribution

	Current	Revised	Variance	
EOU	20,996,848	20,362,382	(634,466)	-3.0%
OIT	29,421,165	28,976,212	(444,953)	-1.5%
OSU	134,780,800	128,985,661	(5,795,139)	-4.3%
PSU	99,712,572	102,573,689	2,861,117	2.9%
SOU	22,696,196	23,943,100	1,246,904	5.5%
UO	75,630,667	76,930,398	1,299,731	1.7%
WOU	26,842,063	28,308,871	1,466,808	5.5%
<b>TOTAL</b>	<b>\$ 410,080,311</b>	<b>\$ 410,080,311</b>	<b>-</b>	<b>-</b>

Total funding distribution  
by institution before and  
after the recommended  
improvements using  
FY2020 data

# Benefits: Retirement Cost Increases

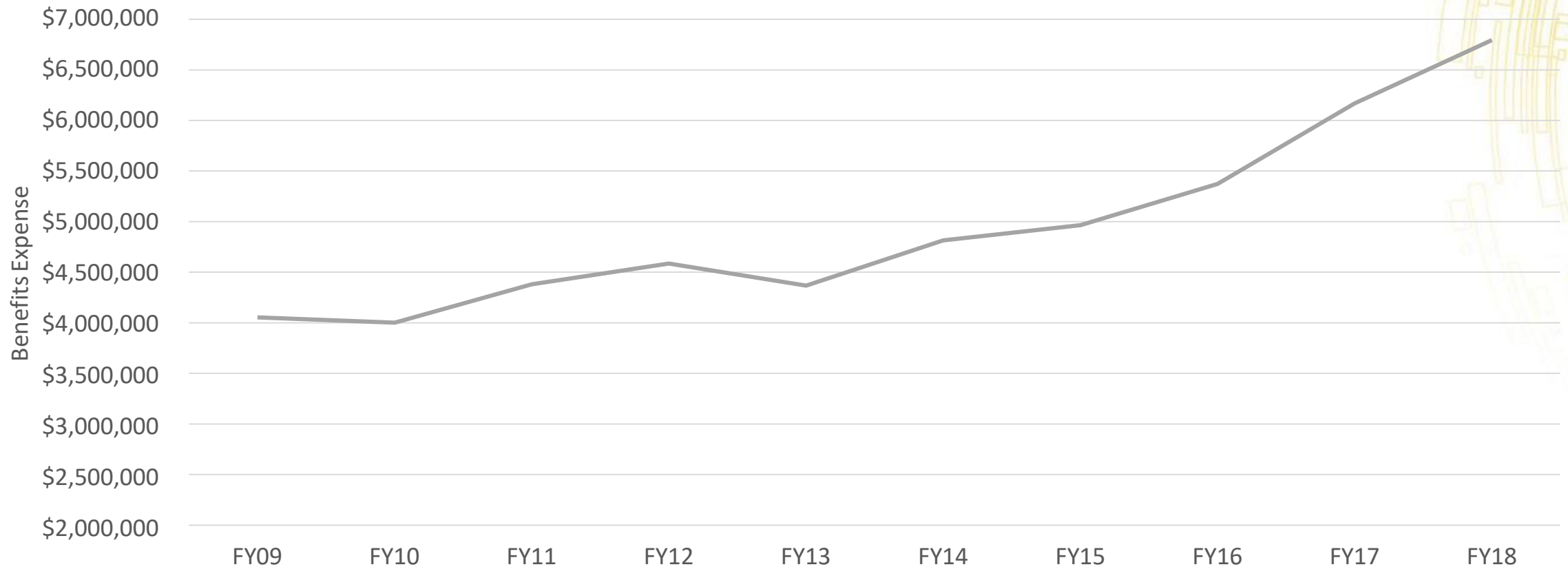




# Benefits: Healthcare Cost Curve



Oregon Tech Healthcare Expenses





# Scenarios Note



None of the scenarios outlined are recommendations. Only an exploration of the outer-bound of what would be required to maintain an appropriate E&G Fund Balance through FY 2025-26.

# Base Case Scenario: Assumptions

**FY 2021-22 and FY 2022-23**



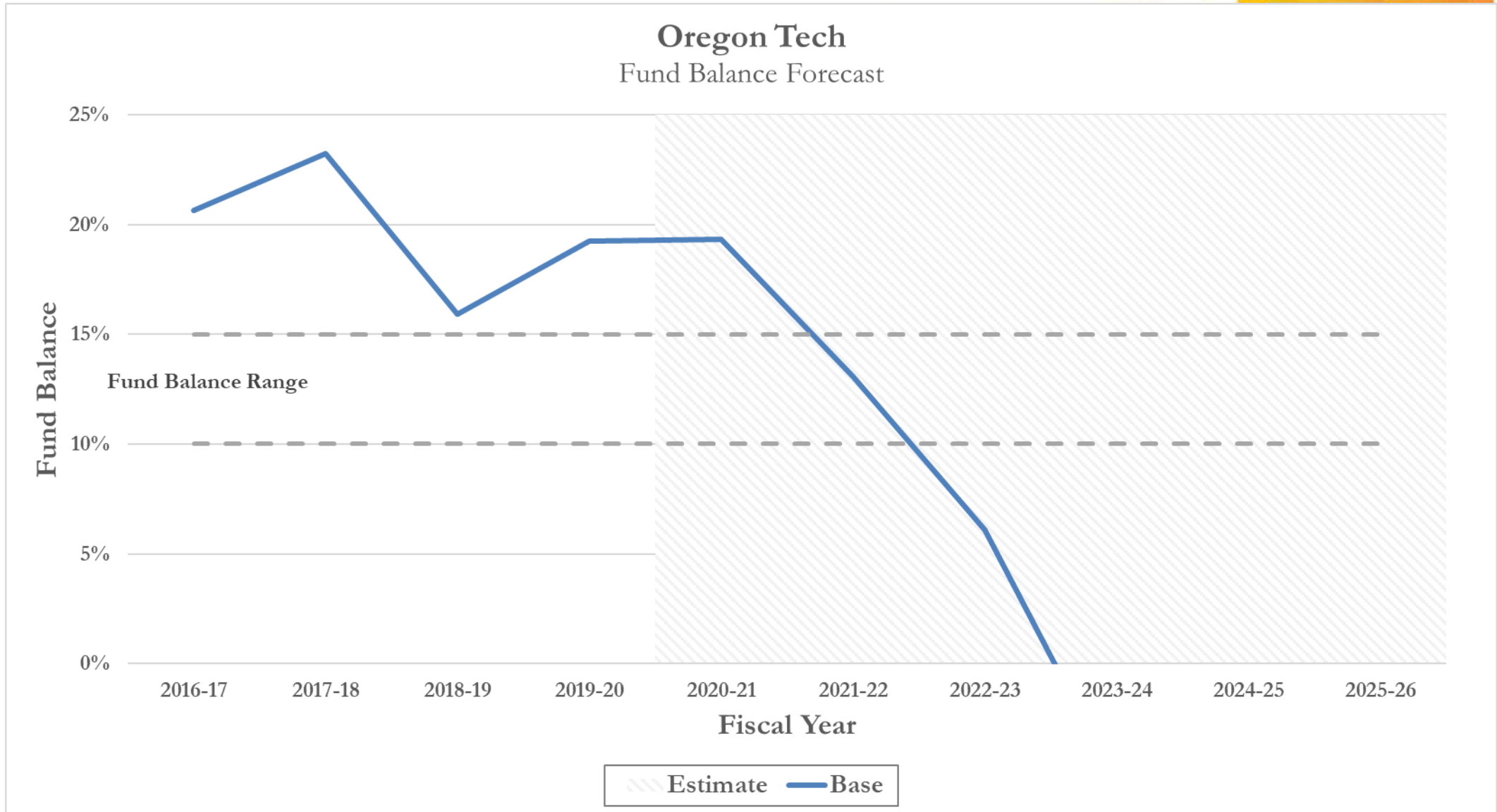
## **Revenues:**

- PUSF at 2019-21 Biennium Funding w/ 49%/51% split
- 50% of SSCM reduction each year
- Enrollment flat
- Tuition +3%
- Remission flat

## **Expenses:**

- PERS +10% (first year only)
- PEBB +5%
- Admin/Faculty Compensation +2%
- SEIU Steps, no COLA (net 3.6%)
- Inflation +2%

# Base Case Scenario: Forecast



# Revenue & Expense Levers



## Revenues:

- Enrollment Growth

FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	Net
5%	5%	5%	5%	5%	+28%

- Tuition Rates

FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	Net
8.5%	8.5%	8.5%	8.5%	8.5%	+50%

## Expenses:

- FTE Reduction

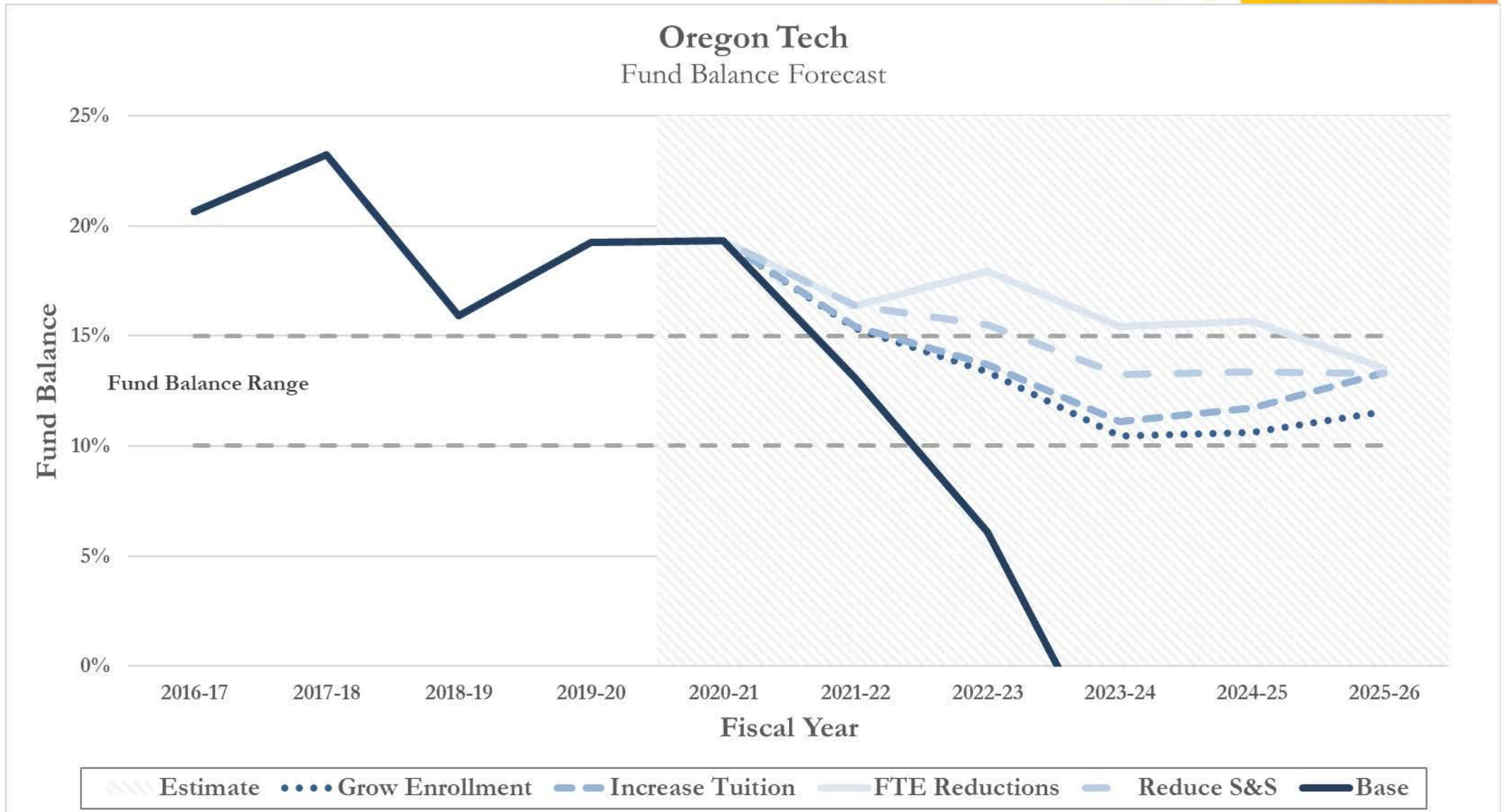
FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	Net
-5%	-10%	FLAT	-10%	FLAT	-23%

- S&S Reduction

FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	Net
-10%	-10%	-10%	-10%	-10%	-41%

Notes: assumes only one of the 'levers' are pulled at a time, and all impacts are cumulative year-over-year.

# Revenue & Expense Levers In Action

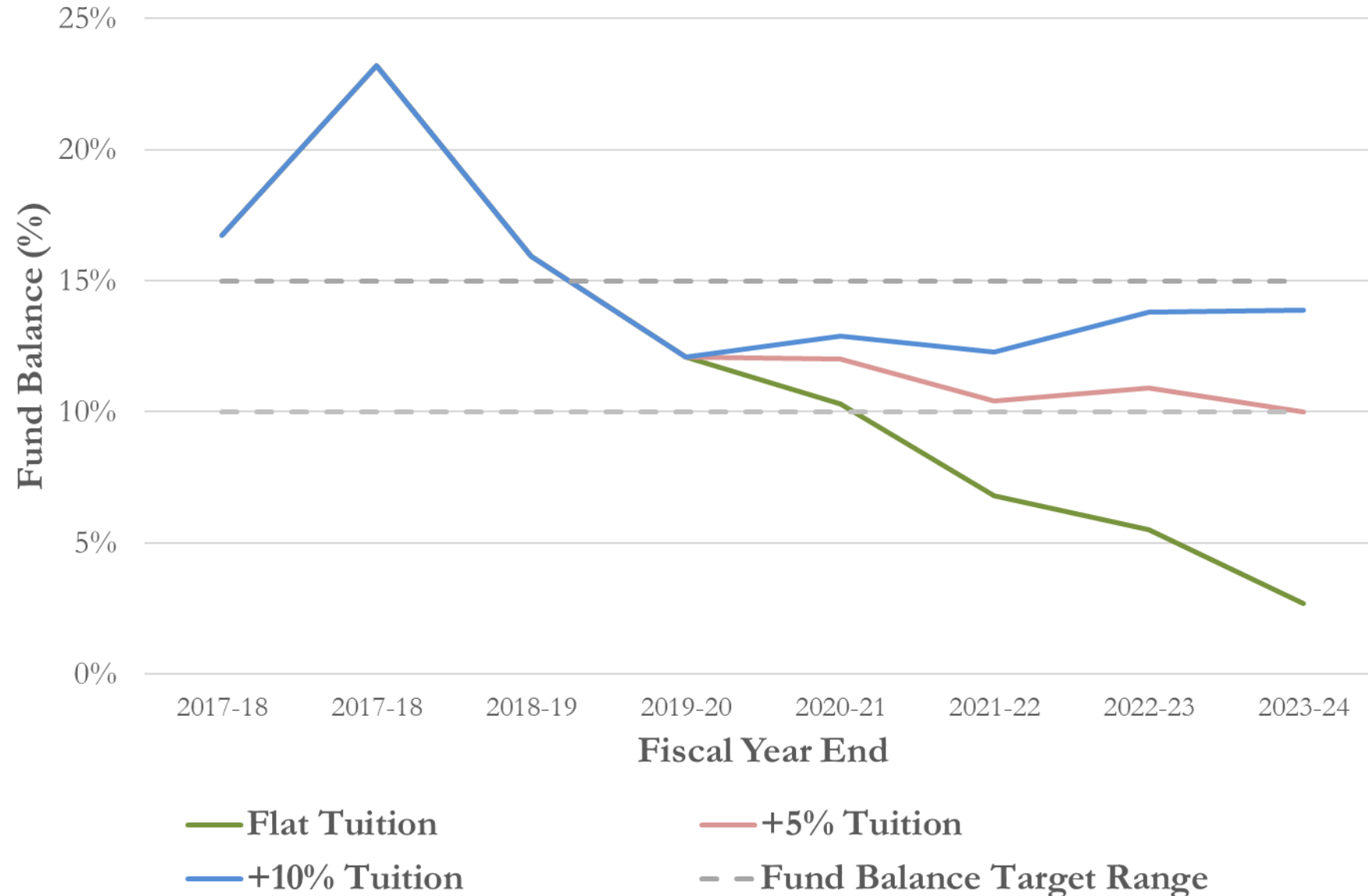




# Tuition Scenarios: Base + Differential



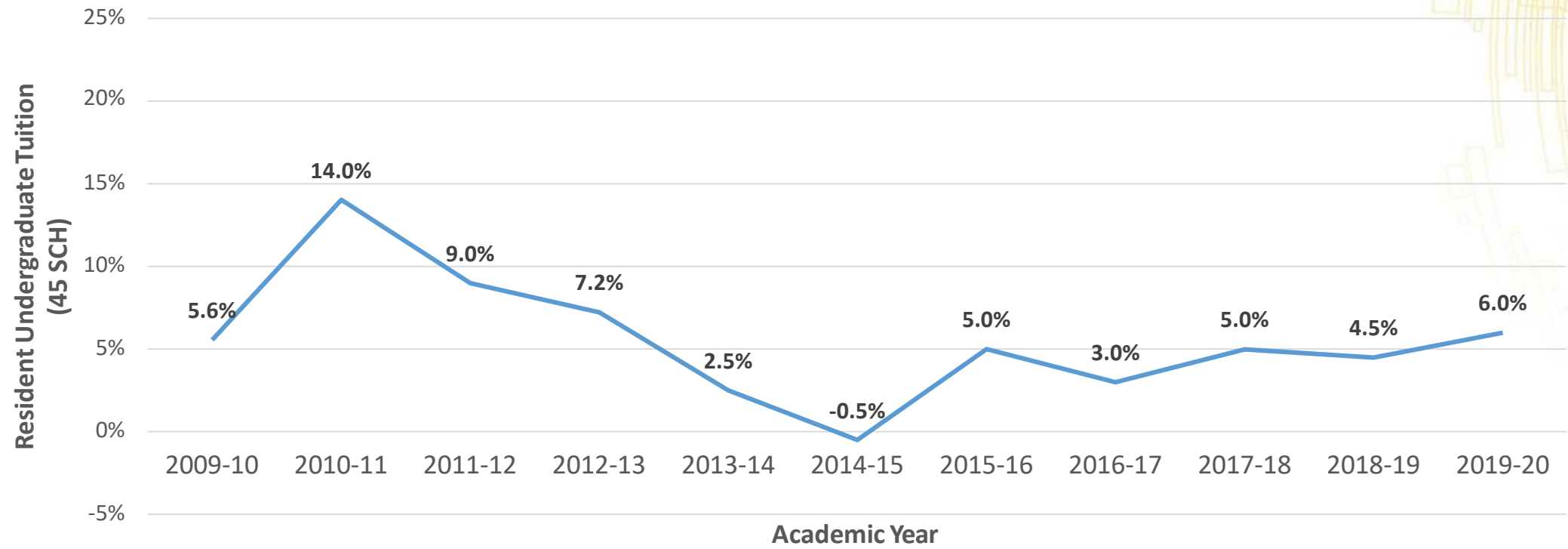
OREGON TECH | ENDING FUND BALANCE FORECAST BASE  
BASE + DIFFERENTIAL TUITION



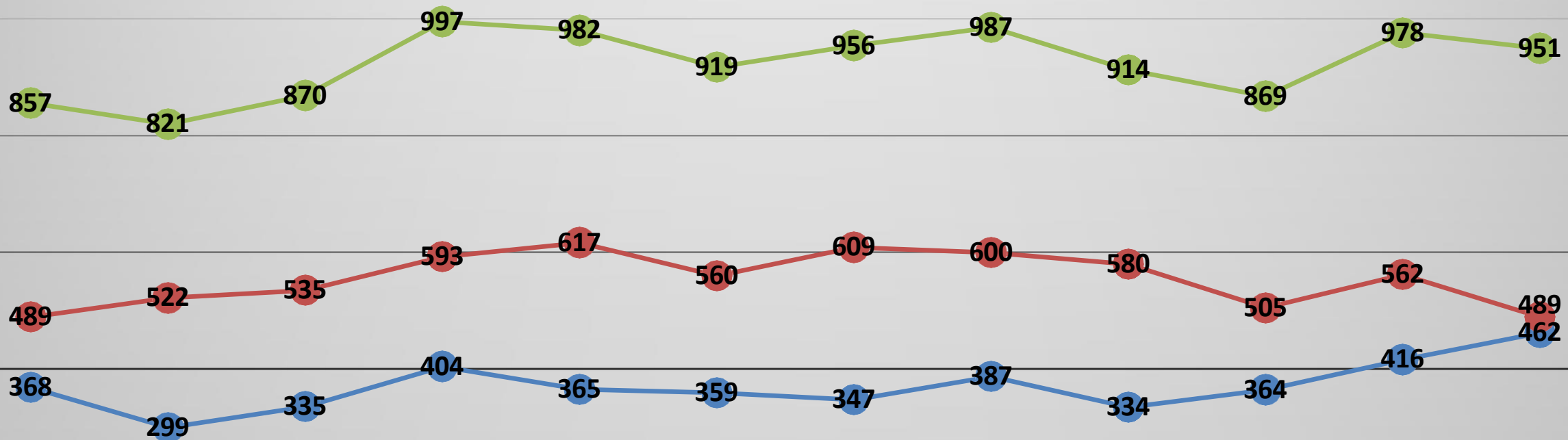
# Tuition: Moderating Changes



Oregon Tech  
10 Year Tuition History



## FY & TR Since 2009



FALL 2009   FALL 2010   FALL 2011   FALL 2012   FALL 2013   FALL 2014   FALL 2015   FALL 2016   FALL 2017   FALL 2018   FALL 2019   FALL 2020

● FY ● TR ● Total

## Fall 2021 First-Year Application data (As of 02/10/21) Comparison with same date last year



### First-Year - Klamath Falls & Portland-Metro

Metric	Status			Decisions				Yield	
	Submits	Completes	% Complete	Denies	Admits	Declines	Confirms	Deposits	Yield
FY 2021	4562	4371	95.81%	350	3783	150	162	234	6.2%
FY 2020	4091	3978	97.24%	150	3655	262	138	241	6.6%
+/-	11.51%	9.88%		133.33%	3.50%	-42.75%	17.39%	-2.90%	

## Fall 2021 First-Year Application data (As of 02/10/21) Comparison with same date last year

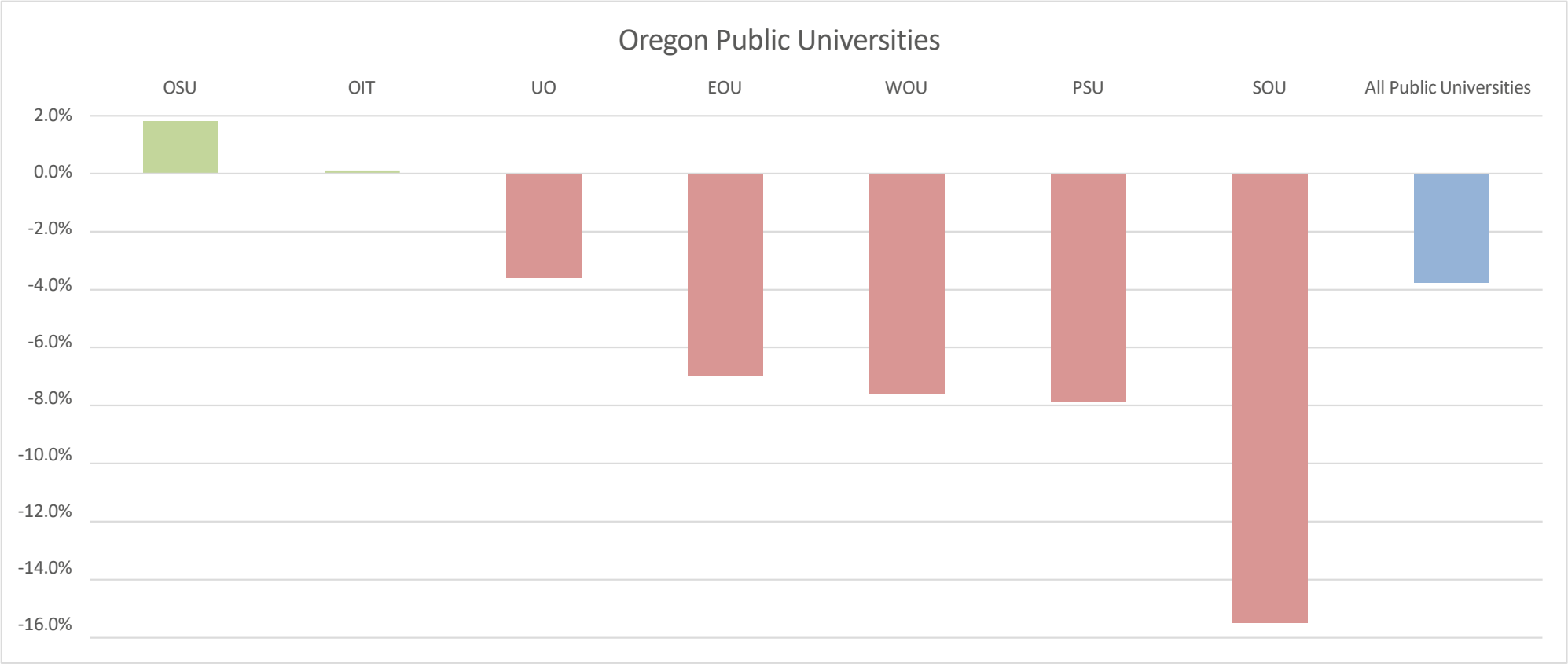


Admits By Campus				
Klamath Falls (Main Campus)	3490	3620	130	3.72%
Portland-Metro (Commuter Campus)	165	163	-2	-1.21%
Total	3655	3783	128	3.50%
Admits by Residency				
WUE	2153	2306	153	7.11%
Tuition_Equity	5	2	-3	-60.00%
Resident	1166	1104	-62	-5.32%
Nonresident_Reciprocity	14		-14	-100.00%
Non-Resident	312	367	55	17.63%
International	4	4		.00%

Nonresident Reciprocity is processed in the spring and summer from College of Redwoods, Siskiyou, and Shasta.



Fall 2020 Enrollment Comparison - Oregon Public Universities Data Source - HECC (November2020)  
 January 19, 2021



	Oregon State University	Oregon Institute of Technology	University of Oregon	Eastern Oregon University	Western Oregon University	Portland State University	Southern Oregon University	All Public Universities
Fall 2019	32,774	5,319	22,615	3,067	4,929	26,020	5,966	100,690
Fall 2020	33,359	5,325	21,800	2,853	4,554	23,979	5,041	96,911
Difference	585	6	-815	-214	-375	-2,041	-925	-3,779
Percent Change	1.8%	0.1%	-3.6%	-7.0%	-7.6%	-7.8%	-15.5%	-3.8%

# FY21 Undergraduate Tuition Comparison



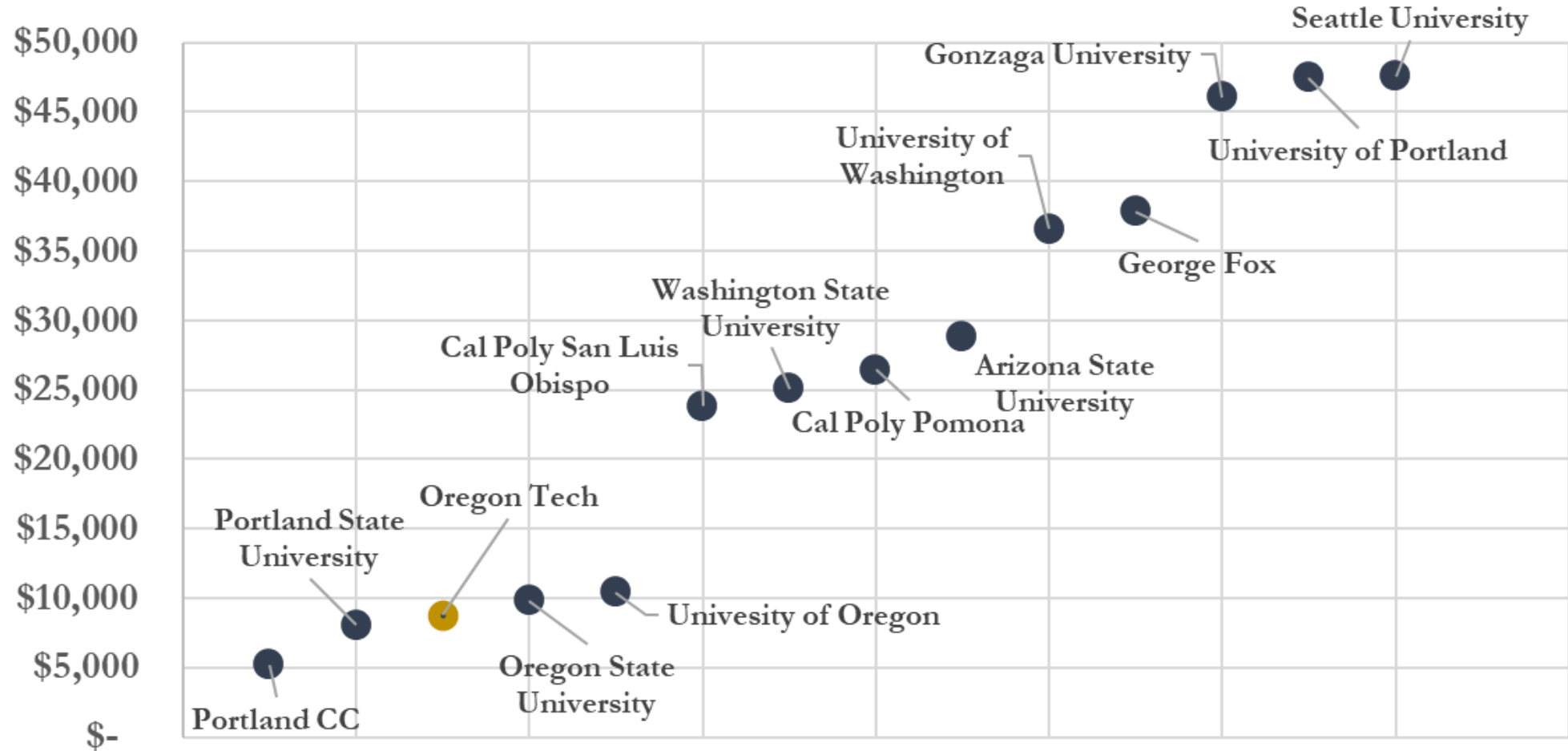
FY21 Undergraduate Tuition Comparison

Institution	State	Public/Private	Resident Annual	Non-Res Annual
Weber State University	UT	Public	\$7,634	\$22,908
Eastern Oregon University	OR	Public	\$7,830	\$20,520
CSU Chico	CA	Public	\$7,868	\$17,368
Boise State University	ID	Public	\$8,068	\$24,988
Humboldt State	CA	Public	\$8,613	\$26,433
Cal Poly Pomona	CA	Public	\$8,613	\$20,493
University of Toledo	OH	Public	\$9,196	\$18,556
Oregon Institute of Technology	OR	Public	\$9,212	\$29,322
Cal Poly San Luis Obispo	CA	Public	\$10,071	\$25,971
Portland State University	OR	Public	\$10,081	\$29,837
Western Oregon University	OR	Public	\$10,146	\$28,956
Southern Oregon University	OR	Public	\$10,917	\$28,197
Oregon State University - Cascades	OR	Public	\$12,165	\$32,355
Oregon State University - Corvallis	OR	Public	\$12,165	\$32,355
University of Oregon	OR	Public	\$13,857	\$39,309
UC San Diego	CA	Public	\$14,679	\$29,754
Colorado School of Mines	CO	Public	\$19,100	\$37,350
Gonzaga University	WA	Private	\$47,560	\$47,560
Seattle University	WA	Private	\$48,510	\$48,510
University of Portland	OR	Private	\$49,424	\$49,424
Rose-Hulman Institute Of Technology	IN	Private	\$49,479	\$49,479
Loyola Marymount University	CA	Private	\$52,402	\$52,402
Worcester Polytechnic Inst.	MA	Private	\$54,640	\$54,640
Rensselaer Polytechnic	NY	Private	\$57,012	\$57,012
Harvey Mudd College	CA	Private	\$58,359	\$58,359

# Tuition Comparison



Tuition by Institution



## Scenario 1

FY22 Draft Budget Summary		
assumes 1% enrollment increase and 5% increase in all tuition types		
FY22 Budget (Reg General Fund + Certain Spec. Gen Fund*)		
State Allocation		\$32,342,418
Tuition and Fees		\$42,435,197
Remissions		(\$6,118,090)
Other Revenue		\$992,575
Total Revenue Budget		\$69,652,100
Labor		\$52,672,110
S&S		\$13,576,683
Internal Sales		(\$1,288,267)
Debt Service		\$1,738,063
Capital		\$637,090
Utilities		\$1,499,171
Total Expense Budget		\$68,834,849
Salary Savings		(\$1,000,000)
	Net	\$1,817,251
New Expenditures		
Personnel Costs		\$947,564
Equipment and Software		\$517,604
CEET Operational Costs		\$372,757
Campus Facilities Master Plan		\$100,000
Pres. Contingency		\$561,739
	Total	\$2,499,664
Total Net		
	Total	(\$682,413)
* Online Education, Boeing, ACP, SPGA, etc. treated as General Fund operations		



## Scenario 2

FY22 Draft Budget Summary		
assumes 0% enrollment increase and 5% increase in all tuition types		
FY22 Budget (Reg General Fund + Certain Spec. Gen Fund*)		
State Allocation		\$32,342,418
Tuition and Fees		\$42,015,047
Remissions		(\$6,057,515)
Other Revenue		\$992,575
Total Revenue Budget		\$69,292,525
Labor		\$52,672,110
S&S		\$13,576,683
Internal Sales		(\$1,288,267)
Debt Service		\$1,738,063
Capital		\$637,090
Utilities		\$1,499,171
Total Expense Budget		\$68,834,849
Salary Savings		(\$1,000,000)
	Net	\$1,457,676
New Expenditures		
Personnel Costs		\$947,564
Equipment and Software		\$517,604
CEET Operational Costs		\$372,757
Campus Facilities Master Plan		\$100,000
Pres. Contingency		\$561,739
	Total	\$2,499,664
Total Net		
	Total	(\$1,041,988)
* Online Education, Boeing, ACP, SPGA, etc. treated as General Fund operations		





# Differential Tuition Majors



- Civil Engineering
- Computer Engineering Technology
- Dental Hygiene
- Diagnostic Medical Sonography
- Echocardiography
- Electrical Engineering
- Embedded Systems Engineering Technology
- Manufacturing Engineering Technology
- Mechanical Engineering
- Mechanical Engineering Technology
- Nuclear Medicine Technology
- Pre-Dental Hygiene
- Pre-MIT Programs
- Radiologic Science
- Renewable Energy Engineering
- Respiratory Care
- Software Engineering Technology
- Vascular Technology



1% tuition change = \$350,000

1% enrollment increase = 41 new students (excludes dual non-admits)

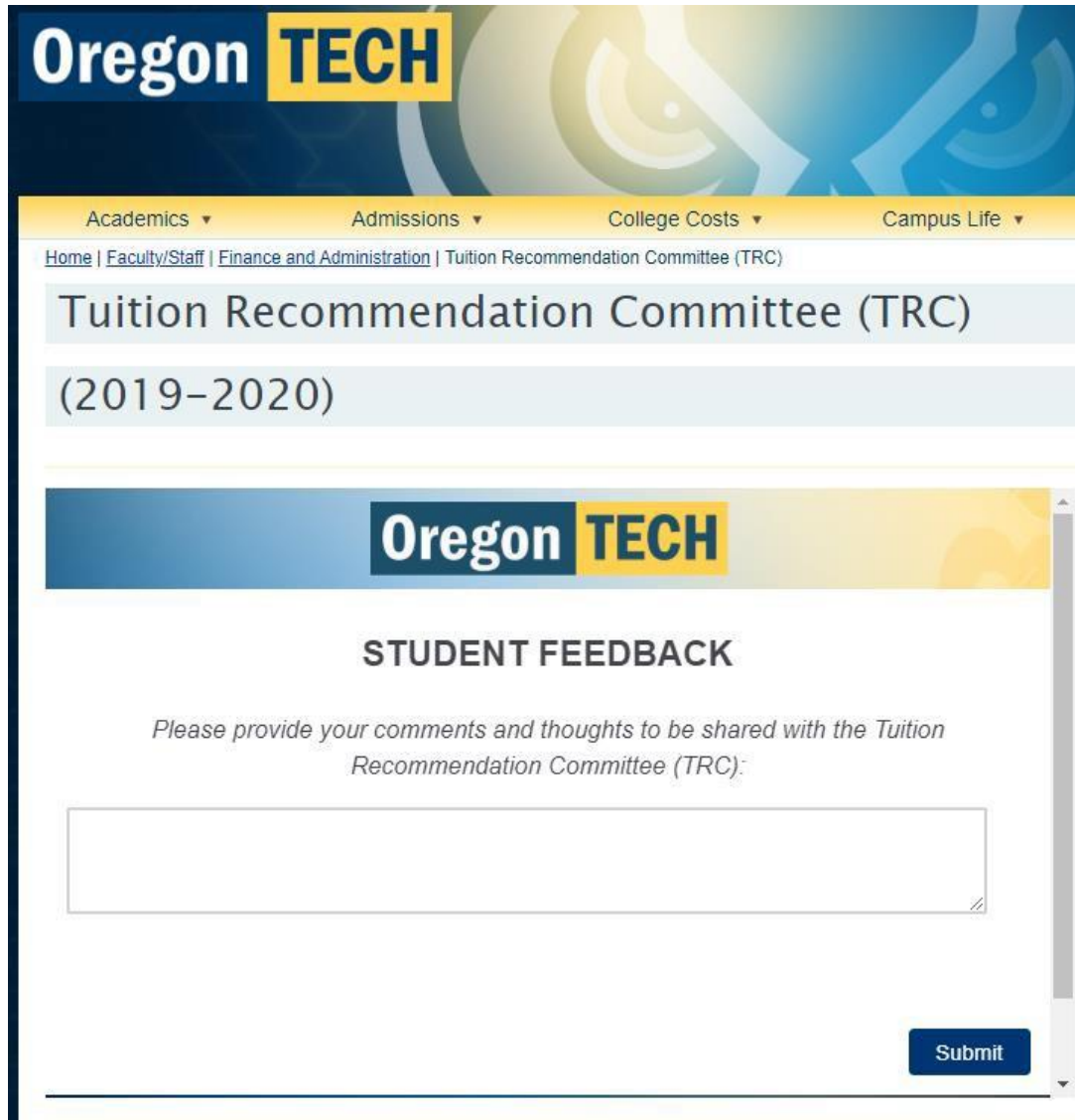
1% retention increase = 13 students (F20 new students to F21)

	2020-2021		2021-2022	
	Base Tuition	Diff Tuition	Base + 5%	Diff + 5%
Tuition per cr.	\$204.72	\$276.37	\$214.96	\$300.94
Term at 15 cr.	\$3,070.80	\$4145.55	\$3224.40	\$4514.10



# Questions?

Be a Part of the Process!



**Oregon TECH**

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## Tuition Recommendation Committee (TRC) (2019-2020)

**Oregon TECH**

### STUDENT FEEDBACK

*Please provide your comments and thoughts to be shared with the Tuition Recommendation Committee (TRC):*

**Submit**



Tuition Recommendation  
Committee Website:

[www.oit.edu/trc](http://www.oit.edu/trc)