

Finance and Administration Update

FOAC January 19, 2023

John Harman, MBA, CGMA, CMPE
Vice President for Finance and Administration



Briefing Topics

- FY 2023 Budget Performance YTD November
- FYE 2021-22 Annual Report Snapshot
- 2022-23 Annual Financial Statement Ratios
- Revised Quasi-Endowment Investment Policy
- FY 2024 Outlook and Reason for Caution
 - Governor's Budget
 - Enrollment and Tuition
 - Operating Cost Inflation
- RFP for Internal Auditors



FY 2022-23 Budget Performance as of November



Forecast based on YTD Nov figures is trending cautiously positive



Tuition revenue is down related to 5.9% enrollment shortfall (excludes ACP)



Spending is below budget for labor and non-labor categories



Required transfers-in may be less than budgeted based on spending patterns



Funds

budget was balanced using: \$3.0M COVID Funds & \$1.5M Reserve

FY 2022-23



Must continue to be strategic in managing our resources

2022 Annual Financial Report

Summarized Statement of Revenues, Expenses, and Changes in Net Position (SRE)

in millions

	2022		2021	2020		
\$	47,221	\$	48,200	\$	45,988	
100	94,383		95,051	1.50	91,520	
	(47,162)		(46,851)	(45,532)		
	57,373		43,774		43,640	
	23,809		23,271		16,865	
	34,020		20,194		14,973	
	125,655		105,461		90,488	
\$	159,675	\$	125,655	\$	105,461	
	\$	\$ 47,221 94,383 (47,162) 57,373 23,809 34,020	\$ 47,221 \$ 94,383 (47,162) 57,373 23,809 34,020 125,655	\$ 47,221 \$ 48,200 94,383 95,051 (47,162) (46,851) 57,373 43,774 23,809 23,271 34,020 20,194 (125,655 105,461)	\$ 47,221 \$ 48,200 \$ 94,383 95,051 (47,162) (46,851) 57,373 43,774 23,809 23,271 34,020 20,194 125,655 105,461	

Total Operating and Nonoperating Revenues

in millions

2022		2021	2020		
\$ 27,302	\$	29,548	\$	29,911	
5,641		4,543		3,427	
13,083		12,876		11,573	
1,195		1,233		1,077	
47,221		48,200		45,988	
38,837		33,490		32,379	
6,829		7,331		7,061	
3,508		3,479		3,877	
(1,216)		915		1,764	
10,554		1,968		393	
23,675		23,137		16,731	
82,187		70,320		62,205	
\$ 129,408	\$	118,520	\$	108,193	
	\$ 27,302 5,441 13,083 1,195 47,221 38,837 6,829 3,508 (1,216) 10,554 23,675 82,187	\$ 27,302 \$ 5,641 13,083 1,195 47,221 38,837 6,829 3,508 (1,216) 10,554 23,675 82,187	\$ 27,302 \$ 29,548 5,641 4,543 13,083 12,876 1,195 1,233 47,221 48,200 38,837 33,490 6,829 7,331 3,508 3,479 (1,216) 915 10,554 1,968 23,675 23,137 82,187 70,320	\$ 27,302 \$ 29,548 \$ 5,641 4,543 13,083 12,876 1,195 1,233 47,221 48,200 38,837 33,490 6,829 7,331 3,508 3,479 (1,216) 915 10,554 1,968 23,675 23,137 82,187 70,320	



FY 2023 YTD November Revenue and Labor Expenses

General Fund Monthly Report

FY 2022-23 November (in thousands)

	YTD Con	nparison	FY 2022-23 Budget & Forecast					
	FY 2021-22	FY 2022-23	FY 2021-22	FY 2022-23	FY 2022-23			
	November	November	Year End	Board Adopted	FY 2022-23	FY 2022-23	Forecast to	
	Actuals	Actuals	Actuals	Budget (BAB)	Adjusted Budget Forecast		Budget Variance	Notes
Revenue								
State Allocations	\$24,631	\$20,233	\$37,407	\$32,385	\$32,385	\$33,744	\$1,360	(1)
Tuition & Fees	25,361	25,435	38,190	39,832	39,875	37,706	(2,126)	(2)
Remissions	(2,067)	(2,359)	(5,837)	(5,546)	(5,546)	(5,805)	(259)	
Other	<u>825</u>	<u>1,273</u>	<u>2,259</u>	<u>2,302</u>	<u>2,254</u>	<u>2,302</u>		
Total Revenue	<u>\$48,750</u>	<u>\$44,583</u>	<u>\$72,019</u>	<u>\$68,972</u>	<u>\$68,967</u>	<u>\$67,947</u>	<u>(\$1,025)</u>)
Expenses								
Administrative Staff Salary	\$3,319	\$3,487	\$8,204	\$9,700	\$9,700	\$9,230	(\$470)	
Faculty Salary	3,597	3,718	12,783	14,227	14,227	13,438	(790)	
Adjunct and Admin/Faculty Other Pay	1,375	1,323	3,726	3,457	3,457	3,495	38	
Classified	2,320	2,501	5,838	6,321	6,321	6,150	(172)	
Student	233	294	755	1,063	1,063	842	(221)	
GTA	25	37	74	121	121	106	(15)	
OPE	<u>6,721</u>	<u>6,770</u>	<u>17,207</u>	<u>19,252</u>	<u>19,252</u>	<u>17,821</u>	(1,431)	
Total Labor Expense	\$17,590	\$18,130	\$48,588	\$54,142	\$54,142	\$51,082	(\$3,060))(3)



FY 2023 YTD November Direct Expenditures and Net from Operations

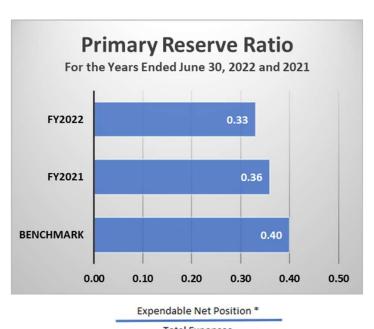
General Fund Monthly Report

FY 2022-23 November (in thousands)

	YTD Comparison				FY 2022-23 Budget & Forecast					
	FY 2021-22 November Actuals	FY 2022-23 November Actuals	FY 2021-22 Year End Actuals	FY 2022-23 Board Adopted Budget (BAB)	FY 2022-23 Adjusted Budget	FY 2022-23 Forecast	Forecast to Budget Variance	Notes		
Service & Supplies	\$5,753	\$6,623	\$12,762	\$21,463	\$21,460	\$15,484	(\$5,979)	(4)		
Internal Sales	(528)	(545)	(1,272)	(1,356)	(1,356)	(1,271)	85			
Debt Service	98	981	631	1,189	1,189	1,579	390	(5)		
Capital	479	102	153	185	185	250	65			
Utilities	505	457	1,820	1,335	1,335	1,335	-			
Transfers In	-	-	-	-	-	-	-			
Transfers Out	<u>-</u>	<u>723</u>	<u>1,433</u>	<u>1,462</u>	<u>1,462</u>	<u>1,462</u>	<u>-</u>			
Total Direct Expense	\$6,308	\$8,341	\$15,527	\$24,279	\$24,276	\$18,840	(\$5,439)			
Total All Expense	<u>\$23,898</u>	<u>\$26,471</u>	<u>\$64,115</u>	<u>\$78,421</u>	<u>\$78,417</u>	<u>\$69,922</u>	(\$8,499)			
Net from Operations before Other Resources (Uses)	<u>\$24,852</u>	<u>\$18,112</u>	<u>\$7,904</u>	<u>(\$9,449)</u>	(\$9,450)	(\$1,975)	\supset	(6)		
Other Resources (Uses)										
Transfers In	\$0	\$1	\$78	\$8,000	\$8,000	\$1,001				
Transfer Out	-	(200)	(6,059)	(51)	(51)	(251)				
Use of Reserve	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,500</u>	<u>1,500</u>	<u>1,500</u>				
Total Other Resources (Uses)	<u>\$0</u>	<u>(\$199)</u>	<u>(\$5,981)</u>	<u>\$9,449</u>	<u>\$9,449</u>	<u>\$2,250</u>	\supset	(7)		
Total from Operations and Other	_									
Resources (Uses)	\$24,852	\$17,913	\$1,923	(\$0)	(\$2)	\$275		(8)		



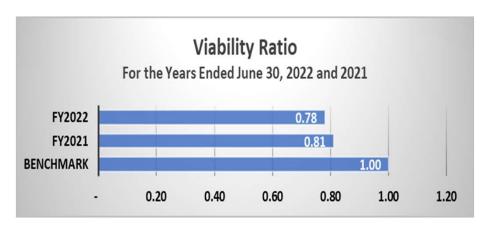
FY 2022 Annual Financial Statement Ratios



Total Expenses

A ratio of .40x (provides about 5 months of expenses) or better is advisable to give institutions the flexibility to manage the enterprise.

At 0.33, Oregon Tech's FY2022 Primary Reserve Ratio decreased slightly from the prior year and provides just over 4 months of expenses. Decrease in FY2022 from FY2021 is a result of an increase in the University's expendable net position, partially offset by a decrease in the Foundation's expendable net assets.



Expendable Net Position *

Long-Term Debt

A ratio of 1.00 or greater indicates that there are sufficient resources to satisfy debt obligations.

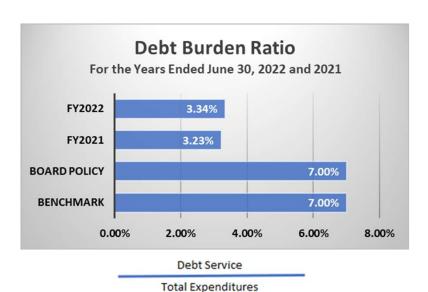
Oregon Tech's FY2022 Viability Ratio decreased slightly from the prior year to 0.78. The change is due to an increase in the University's expendable net position, partially offset by a decrease in the Foundation's expendable net assets.

^{*} Excluding net position restricted for capital investments

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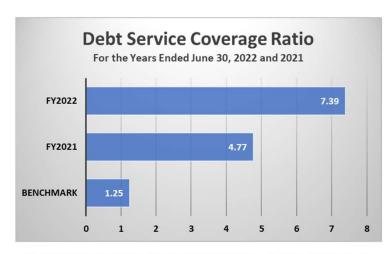


FY 2022 Annual Financial Statement Ratios (continued)



The industry often has viewed the upper threshold for this ratio at 7 percent, meaning that current principal payments and interest expense should not represent more than 7 percent of total expenditures.

Oregon Tech's FY2022 Debt Burden Ratio increased slightly from the prior year due to FY2022 implementation of GASB87 (lease accounting standard) and current year principal payments on related lease obligation liabilities recorded as a result. These lease obligation liabilities did not exist in FY2021 as Oregon Tech elected to implement the respective GASB in FY2022.



Operating Income (Loss) plus Net Non-Operating Revenues (Expenses) plus Interest Expense plus Depreciation plus Foundation Adjusted Change in Net Assets

Debt Service

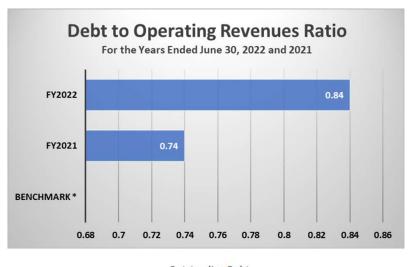
While the industry does not set a recommended upper or lower threshold, a ratio of 1.25 can be viewed as a general guideline.

The increase in the Debt Service Coverage Ratio is due to total University net income in FY2022. With the Higher Education Emergency Relief Funding (HEERF) grants the University recognized grant revenue in FY2022 with some related expenses to be incurred in future years. The University anticipates spending HEERF grant proceeds in FY2023 and future years, with a corresponding decrease in the Debt Service Coverage Ratio expected as the related monies are spent.



FY 2022 Annual Financial Statement Ratios

(continued)

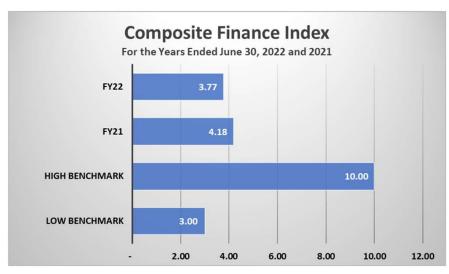


Outstanding Debt

Total Operating Revenue

An advised range is not set by the industry with no general guidelines established.

Oregon Tech's FY2022 Debt to Operating Revenue Ratio increased slightly from the prior year, due to FY2022 implementation of GASB87 (lease accounting standard) and current year principal payments on related lease obligation liabilities recorded as a result. Similar lease obligation liabilities did not exist in FY2021 as Oregon Tech elected to implement the respective GASB in FY2022.



The Composite Financial Index (CFI) creates one overall financial measurement of the institution's health based on the four core ratios: Primary Reserve Ratio, Net Operating Revenues Ratio, Return on Net Position Ratio, and Viability Ratio.

A score of 1.0 indicates very little financial health, 3, the low benchmark, represents a relatively stronger financial positions; and 10 is the top of the scale.

Oregon Tech's FY22 CFI score of 3.77, a slight decrease from the prior year, continues to indicate positive return on net position and net operating revenue ratios.



Board Policy on Quasi-Endowment Investment

- The Oregon Board established the Quasi Endowment in 2016 and invested it in the Oregon Treasury's Intermediate-Term pool
- The investment strategy was to commit the funds for 3-5 years, and to earn fixed returns on the investment
- Board review of the Policy on Quasi-Endowment is required biennially, per Policy
- Investment markets have become considerably volatile in the past several months.
- This combined with the current Policy requirement to draw or spend 4% each year from the fund has caused the market value of the investment to decline in value
- Staff will request a revision of the investment policy to revise required annual spending from 4% to a range between 1-10% to provide flexibility and protect the corpus in market declines.

Oregon Tech Investment Summary as of September 30, 2022 (Net of Fees)

	Quarter Ended 9/30/2022	Current Fiscal YTD	Prior Fiscal YTD	3 Yr Avg	5 Yr Avg	10 Yr Avg		Market Value	Actual Asset Allocation	Policy Allocation Target
OIT Operating Assets Invested in Public University Fund							0.	-		
Oregon Short - Term Fund	0.4%	0.4%	0.1%	1.1%	1.6%	1.1%	\$	9,183,693	41.5%	
Benchmark - 91 day T-Bill	0.5%	0.5%	0.0%	0.6%	1.1%	0.7%				
PUF Core Bond Fund	-2.7%	-2.7%	0.5%	-0.6%	0.9%	N/A		12,954,298	58.5%	
Benchmark - Bloomberg Barclays Intermediate U.S. Gov't./Credit Index	-3.1%	-3.1%	0.0%	-1.6%	0.3%	1.0%				
Public University Fund Total Return	-1.5%	-1.5%	0.4%	0.2%	1.3%	N/A	\$	22,137,991	100.0%	
Public University Fund Investment Yield ³	0.6%	0.6%	0.4%	2.0%	2.2%	N/A				
OIT Endowment Assets										
Oregon Intermediate-Term Pool	-2.7%	-2.7%	0.4%	-0.8%	0.8%	N/A	S	6,315,822	100.0%	
Benchmark - Bloomberg Barclays Intermediate U.S. Gov't./Credit Index	4 -3.1%	-3.1%	0.0%	-1.9%	0.1%	0.8%				

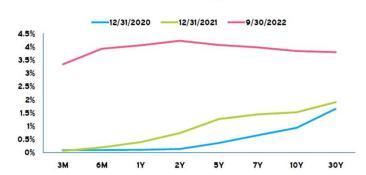
- 1 The Public University Fund (PUF) policy guidelines define investment allocation targets based upon total participant dollars committed. Core balances in excess of liquidity requirements for the participants are available for investment in the Core Bond Fund. Maximum core investment allocations are determined based upon anticipated average cash balances for all participants during the fiscal year.
- ² 100% Bloomberg Barclay's Intermediate U.S. Gov't./Credit Index as of February 1, 2021. From April 1, 2017 to January 31, 2021, the benchmark was 75% Bloomberg Barclay's Aggregate 3-5 Years Index, 25% Bloomberg Barclay's Aggregate 5-7 Years Index.
- ⁹ The reported investment yield for the quarter and fiscal year-to-date represent earned yields for the period and are not annualized rates.
- 4 100% Bloomberg Barclays Intermediate U.S. Gov't/Credit Index as of January 1, 2021. From June 1, 2015 to December 31, 2020 the benchmark was Bloomberg Barclays 3-5 Year U.S. Aggregate Index.

Note: Outlined returns underperformed their benchmark.

Q-1 Summary of Investments

Fixed Income Yield Curve







FY 2024 Outlook and Reason for Caution

State Funding for Higher Education is Uncertain

- Public Universities requested a \$150M increase in PUSF which included 8.67% increase for CSL, essentially an inflationary adjustment
- Remainder would be investment in essential student wrap-around services
- Governor Kotek's budget may only provide for a 4% increase in PUSF (Feb 1st)

Recent Enrollment for Oregon Tech has not met budget

- Each 1% drop in enrollment translates to about \$381,000 in lost tuition revenue
- Tuition revenue plays an important role in overall University funding
- Tuition Recommendation Committee begins their work later this month
- Collaborative group of faculty, staff and students

Labor and other Operating Expense and Inflation

- National inflation rate at about about 7%
- Contractual obligations in labor agreements
- Increasing benefits and related payroll costs
- Utilities, liability insurance and maintenance



RFP for Internal Audit Services

- Current Agreement with Kernutt-Stokes ends on June 30, 2022
- Option for two (2) one (1) year renewals, however...
- Oregon Tech requires an expanded scope of services in response to:
 - Increasingly complex regulatory compliance and governmental accounting standards
 - Continuing changes/reductions in services levels provided by USSE partner
- Therefore, state procurement guidelines require a competitive bid for a material change in scope
- Hence, we cannot exercise option for renewal with current vendor
- Requesting approval to issue an RFP for enhanced scope and to execute agreement for internal audit services



Boivin Hall renovation project is on schedule for completion by summer 2023. (61% complete)

Track/Stadium Renovation to be completed by spring 2023. (73% complete)

Capital Projects Update

OMIC Additive Manufacturing Center scheduled to be complete by end of February. (83% complete)

Campus facilities master planning project is underway with Soderstrom Architects. Meeting with groups. Expected to be completed June 2023.

Initial visioning session for new student housing with Mahlum Architects, faculty, staff and students last week. Expected completion summer 2025

Campus Wayfinding signage is underway with completion scheduled by summer of 2023.

Have a great week!